

SMALL BUSINESS EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984



EXCHANGE

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Vol 30, Edition 1

TODAY SBE IS 30

March 27, 2014

Five World-Class Construction Teams Qualify to Bid on Next Phase



California High-Speed Rail Authority workers busy out in the field.

Image Credit by California High-Speed Rail Authority

By Lisa Marie Alley

Marking a significant milestone in the effort to keep high-speed rail moving south towards Bakersfield, the Authority will release a Request for Proposal (RFP) for Construction Package 2-3 (CP 2-3) in the coming weeks. Last month, Authority announced that five world-class construction teams qualified to bid on the next 60-mile phase of high-speed rail construction from Fresno to the Tulare-Kern County line near Bakersfield.

The selected design-build firm will be responsible for delivering final designs for bridges, culverts, trenches and tunnels, utility relocations, aerial structures, grade separations, security and drainage. The environmental clearance for the route is already underway and is anticipated to be final by spring 2014.

Each proposal must also meet the provision of the Authority's aggressive small business program. It requires a **30 percent small business participation goal which includes a 10 percent goal for Disadvantaged Business Enterprises and a three percent goal of Disabled Veteran Business Enterprises.**

The design-build contract will bring thousands of jobs to the Central Valley, an area with one of the highest unemployment rates in California and the nation. The route will also provide environmental benefits, relieve roadway congestion, enhanced driver safety and spur economic development

The five design-bid teams that have qualified to submit bids on CP 2-3 in alphabetical order are:

> **CALIFORNIA RAIL BUILDERS** - Ferrovia Agroman US Corp. and Granite Construction Company

- > **DRAGADOS/FLATIRON/SHIMMICK** - Dragados USA, Inc., Flatiron West, Inc. and Shimmick Construction Co., Inc.
- > **GOLDEN STATE RAIL PARTNERSHIP** - OHL USA, Inc. and Samsung E&C America, Inc.
- > **SKANSKA-AMES A JOINT VENTURE** - Skanska USA Civil West California District Inc. and Ames Construction, Inc.
- > **TUTOR PERINI/ZACHRY/PARSONS, A JOINT VENTURE** - Tutor Perini Corporation, Zachry Construction Corporation and Parsons Transportation Group Inc.

Source: California High-Speed Rail Authority



Sub Bids Requested



Arntz Builders, Inc. is requesting quotations from all Certified **DVBE/SBE/DBE/WBE/MBE/LBE** for the following project:

Jose Ortega Elementary School Modernization

Location: San Francisco, CA
Bid Date: April 8, 2014 @ 2:00 P.M.

Arntz Builders, Inc.
19 Pamaron Way • Novato, CA 94949
415-382-1188 • Fax: 415-883-7529
Contact: Kathy Rowen

[See the full ad on page 3](#)

Public Legal Notices



CALIFORNIA LOTTERY
Request for Qualifications #50003
Program Management Services

The California Lottery (Lottery) is releasing Request for Qualifications (RFQ) #50003 to invite Statements of Qualifications (SOQ) from qualified firms offering to provide Program Management Services of construction projects on an as-needed basis.

The RFQ is available to download on the Lottery website at www.calottery.com under "Vendors".

[See the full ad on page 10](#)

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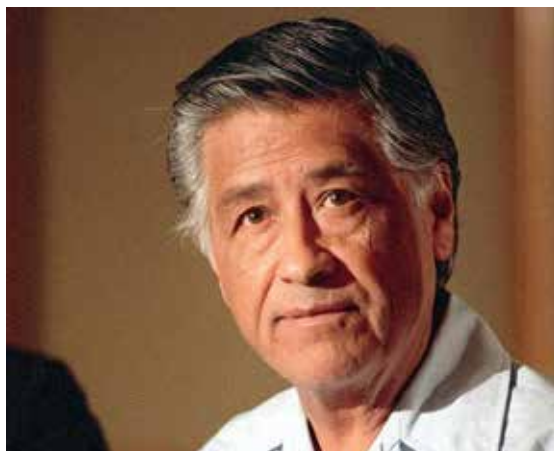
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Community Outreach

Celebrating Cesar Chavez



Cesar Chavez

Last week, President Obama delivered remarks before a White House screening of the new feature film "Cesar Chavez," a new biopic of a true American hero who dedicated his life to making our country more just by ensuring farm workers and all working people are treated with the respect and dignity they deserve. President Obama reflected on Chavez's legacy stating, "One of the great lessons of Cesar's life [is] that you don't give up the fight. No matter how long it takes, no matter how long the odds, you keep going, fueled by a simple creed -- sí se puede."

On Cesar Chavez Day, this Monday, March 31, we celebrate one of America's greatest champions for social justice. Along with President Obama issuing a proclamation honoring Cesar Chavez, the White House will honor 10 community leaders who embody the spirit of Cesar E. Chavez's legacy. Each of the Cesar Chavez Champions of Change has committed themselves to improving the lives of others in their communities and across the country.

The Cesar E. Chavez Champions of Change include community leaders across the country. The honorees include:

- Khin Mai Aung, Educational Equity Program, Asian American Legal Defense and Education Fund

- Germain Castellanos, Program Director SHINE Educational Leadership Program
- Armando H. Chavez, Principal of Columbus Elementary School
- Sandra Gutierrez, National Director of Abriendo Puertas/Opening Doors
- Helen Gym, Board Member, Asian Americans United
- Nahla Kayali, Founder & Executive Director of Access California Services
- Herbert Lee Jr., Executive Director of the Pacific American Foundation
- Xavier A. Munoz, AmeriCorps Member / ESOL Instructor with the Literacy Council of Northern Virginia
- Diego Uriburu, Executive Director for Identity, Inc.
- Luis Urrieta Jr., Coordinator of the Cultura en Acción -- Culture in Action After School Program

Source: The White House

A Troubled Neighborhood's Revival in San Francisco

By Morris Newman

Three residential towers in the notoriously crime-ridden, impoverished Bayview Hunters Point neighborhood opened earlier this year, the first signs of efforts to overhaul the area.

Not so long ago, the public housing project known as Hunters View that is being replaced by the new development was ranked worst in the nation in a 2007 survey by the federal Department of Housing and Urban Development.

City housing officials are going so far as to re-brand the buildings as an \$84 million effort to rehabilitate this southern tip of the city, where gang activity, violence and high unemployment have been intractable.

The goal, according to city housing officials, is to reinvent an isolated island of poverty into a "mixed-income" neighborhood with sophisticated architecture and a coherent urban design.

Plans for Hunters View call for the replacement of all 267 low-income units on site, plus 530 new market-rate rentals and condos. The developers are a venture of three private firms, the John Stewart Company, Devine & Gong and the Ridge Point Non-Profit Housing Corporation. The overall effort is overseen by the city. The total project, slated for completion in 2017, has an estimated cost of \$500 million.

All the earlier buildings, a loose-knit group of wooden rowhouses, had been built in the 1950s on the foundations of World War II-era barracks for shipyard workers. Arranged haphazardly on different parts of a steep hillside, the rowhouses lacked any unified relationship to one another and as such were difficult to protect against crime. All the original buildings are to be demolished.

The new master plan, prepared by a local architect, Daniel Solomon, gives the area a regular street grid, as well as a new public park. Social services like child care and job training are available on the site of the new towers. The developers also have provided retail space for two or three stores, to of-



From left, Jack Gardner of the John Stewart Company; Daniel Solomon, a project architect; and Olson Lee of the Mayor's Office of Housing, at new construction in Hunters View. Peter DaSilva for The New York Times

■ Continued on page 6

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AWARDS

- **CITY OF LOS ANGELES**
Black Business Association,
Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier
- **COUNTY OF LOS ANGELES**
Black Business Association,
Outstanding Entrepreneur

- **BAY AREA CONTRACT COMPLIANCE OFFICERS ASSOCIATION**
Champion of Diversity
- **NAMCSC**
Minority Advocate
- **2014 Black History Month Award for Commitment and Service to the African American Community**
Minority Advocate

CALIFORNIA CERTIFICATIONS



- **CPUC Clearing House**
- **San Francisco Human Rights Commission**

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Office Hours: 8:00 a.m. - 5:00 p.m.

California Sub-Bid Request Ads



Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949 • 415-382-1188 • Fax: 415-883-7529
Contact: Kathy Rowen • bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL
CERTIFIED DVBE/SBE/DBE/WBE/MBE/LBE and ALL QUALIFIED
SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES
FOR THE FOLLOWING PROJECT:

**JOSE ORTEGA ELEMENTARY SCHOOL MODERNIZATION
SAN FRANCISCO UNIFIED SCHOOL DISTRICT
SAN FRANCISCO, CA**

**BID DATE: APRIL 8, 2014 at 2:00 pm
ESTIMATE: \$8,750,000**

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S

PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS INC STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES THE RIGHT FOR ARNTZ BUILDERS INC TO REQUIRE SUBCONTRACTORS TO PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BONDS OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

MECHANICAL, ELECTRICAL AND PLUMBING SUBCONTRACTORS MUST BE PREVIOUSLY PREQUALIFIED WITH THE DISTRICT

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S

COLLECTIVE BARGAINING AGREEMENTS

THIS PROJECT HAS A PROJECT LABOR AGREEMENT

AN EQUAL OPPORTUNITY EMPLOYER

Bid Requests from Certified SBE Subcontractors and Suppliers for SHORING only.

HUNTER'S POINT SHIPYARD PHASE I, BLOCK 49

This is a SFRA project with construction workforce and prevailing wage requirements.

**Hunter's Point Shipyard
350 Friedell Street
San Francisco, CA 94124
Bid Date: 4/21/14 @ 2 PM**

Voluntary Pre-bid Meeting on 4/3/14 at 10 AM at Construction Assistance Program Trailer located at 690 Hudson Ave., Trailer "B", San Francisco, CA 94124.

CAHILL CONTRACTORS, INC.
Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600.

FINE LINE CONSTRUCTION

Is Requesting Sub-Bids from Certified LBEs (Small-LBEs, Micro-LBEs, or SBA-LBEs. Such LBEs are also either MBEs, WBEs, or OBEs) Subcontractors and Suppliers for:

**SAN FRANCISCO PUBLIC LIBRARY
TEEN & LITERACY CENTER RENOVATION WORK (Contract No. 7790A)
BID DATE: April 9, 2014 @ 2:30 PM
Est. Cost: \$1,650,000**

Plans and Documents are available at:

Fine Line Construction

42 Dore Street • San Francisco, CA 94103
(415) 512-7677 & FAX (415) 512-7688
Contact: Estimating Department

Bid Bonds and/or Payment & Performance Bonds may be required. Fine Line Construction is a signatory to the Carpenter's and Laborer's Collective Bargaining Agreements. Successful Subcontractor will be expected to execute a standard Fine Line Construction Subcontract Agreement.

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

Requests proposals/quotes from all qualified subcontractors, suppliers, and truckers including certified SBE/DBE/SB/MBE/WBE/SMBE/SWBE firms for the following project:

**GOLDEN GATE BRIDGE MOVEABLE MEDIAN BARRIER
CITY & COUNTY OF SAN FRANCISCO &
COUNTY OF MARIN, CALIFORNIA
Bids: April 1, 2014 @ 2pm
SUBCONTRACTING GOAL: SBE - 14%**

Proven Management, Inc.
712 Sansome Street, San Francisco, CA 94111-1704
Phone: 415-421-9500 • Fax: 415-421-9600

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

**CITY OF GALT WWTP UPGRADE PROJECT
CIP Project No. 53Z**

Owner: City of Galt

**Location: 11059 Twin Cities Road, Galt, CA
Bid Date: April 23, 2014 @ 2:00 P.M.**

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91788-0489
Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Geotextile Fabric, CLSM, Demolition, Dewatering, HDPE Liner, Aggregates, AC Paving, Chain-Link Fencing, Ready-Mix Concrete, Reinforcing Steel, Pre-Cast Concrete Vaults, Masonry, Structural Steel, Miscellaneous Metals, Architectural Casework, FRP Fabrications, Roofing, Insulation, Sheet Metal, Sealants, Metal Doors/Frames/Hardware, Wood Doors/Frames/Hardware, Overhead Coiling Doors, Access Hatches, Aluminum Windows, Glazing, Metal Framing & Drywall, Acoustical Ceilings, Resilient & Vinyl Flooring, Painting & Coatings, Signage, Lockers, Fire Extinguishers, Toilet Accessories, Equipment, Lab Casework, Pre-Engineered Metal Buildings, HVAC, Electrical and Instrumentation

Plans are available from: Signature Reprographics, 620 Sunbeam Ave., Sacramento, CA 95811, Phone: (916) 454-0800, print@signaturepro.com. 1/2 size plans and specifications + CD = \$170 + shipping costs. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**Nelson Lane Widening
City of Lincoln, CIP Project No. 361
Engineer Estimate: \$7,240,000
Goal: DBE 4.7%
Bids: April 2, 2014 @ 3:00 PM**

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Electrical Material, Construction Area Signs, Traffic Control, Cold Plane, Demo/Bridge Removal, Clear & Grub, Landscaping, Hydroseeding, Erosion Control, Aggregate Base, Asphalt Paving, Grinding, Pre-stressing Concrete Cast-in-Place, Structural Concrete, Joint Seal, Reinforcing Steel, Signs Roadside, Rock Slope Protection, Fencing, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, SWPPP Planning, Water Truck, Sweeper, and Trucker.

Scope of Work: 0.7 Miles of roadway widening, removal of existing bridge & construction of two new pre-stressed concrete cast-in-place bridges.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or downloaded from <http://www.ciplist.com/plans/?Lincoln/city/11680>. Contact Dave Czech 925-606-2400 david.czech@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

**NELSON LANE WIDENING PROJECT, CIP Project 361
Owner: CITY OF LINCOLN – City Hall, 600 Sixth Street, Lincoln, CA
BID DATE: APRIL 2, 2014 @ 3:00 P.M.**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE RETAINING WALL, CONSTRUCTION AREA SIGN, ELECTRICAL, EROSION CONTROL TEMPORARY, EROSION CONTROL PERMANENT, FENCE REMOVAL, FENCE, GUARDRAIL REMOVAL, GUARDRAIL, GRIND PCC PAVEMENT, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, STRIPING, SWPPP PREPARATION, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263

Estimator: Steve Lippis • Website: www.desilvagates.com • An Equal Opportunity Employer

California Sub-Bid Request Ads

Pacific States Environmental Contractors, Inc. is soliciting for all SBE for the following project:

**Abatement, Demolition, Raw, and Soil Remediation
Project No. 56D40058**

LOCATION: SOUTH REGION HIGH SCHOOL #8, 5800 King Ave, Maywood, CA 90270
Owner: LOS ANGELES UNIFIED SCHOOL DISTRICT
333 SOUTH BEAUDRY AVENUE, 19th FLOOR, LOS ANGELES, CA 90017
BID DATE: April 8, 2014 TIME: 10:00 A.M.

We hereby encourage responsible participation of all Small Business Enterprises and solicit their subcontractor or material quotation for the following types of work including but not limited to:

SURVEY, DEMOLITION, LEAD ASBESTOS, HAZ MATERIALS ABATEMENT

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety Company will have to be approved by Pacific States Environmental Contractors, Inc. Pacific States Environmental Contractors, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Pacific States Environmental Contractors, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office and the LAUSD.

Pacific States Environmental Contractors, Inc.

CAL LIC. NO. 723241

11555 Dublin Boulevard • Dublin, CA 94568-2909

Phone: (925) 803-4333 • FAX: (925) 803-4334

ESTIMATOR: Pete Timmerman

EMAIL — ptimmerman@pacificstates.net

An Equal Opportunity Employer

Shimmick Construction Company, Inc.
 SBE/ DBE/ LBE Subcontractor/Supplier Bids Requested For:

Transbay Transit Center
General Contractor: Webcor/ Obayashi Joint Venture
TG05.8 Rooftop Cranes Package
RFP Date: April 3, 2014 at 2:00 PM
Fax all quotes to 510-777-5099

Requesting qualified SBE/ DBE/ LBE certified Subcontractor and Supplier Quotes on: **Trackwork, Trucking, Welding, Lumber, Railroad Products, Steel Fabrication, Steel, Guard Railing & Barriers and Survey.**

Bid Specifications that do not contain protected information may be purchased via ARC – Northern California (415) 495-8700 <http://www.e-arc.com>. Other package documents, including the Request for Proposals Manual, are posted <http://transbaycenter.org/rfp/rooftop-cranes-rfp> - or may be viewed by appointment only at Shimmick Construction's office: 8201 Edgewater Drive, Suite 201, Oakland, CA 94621, Phone: 510-777-5050.

Subcontractors and Suppliers interested in this project may contact Scott Laumann by phone at (510) 777-5042.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with **bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

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Shimmick Construction Company, Inc.
 SBE Subcontractor/Supplier Bids Requested For:

Golden Gate Bridge, Highway and Transportation District
Golden Gate Bridge Moveable Median Barrier
Contract No. 2014-B-1

Bid Date: April 1, 2014 by 2:00PM
Fax all quotes to 510-777-5099

Requesting certified SBE Subcontractor and Supplier Quotes on **Safety, Concrete & Cement, Steel, Guard Railing & Barriers, Pavement Markers, Electrical & Signals, Construction Area Signs, Traffic Control System, Plane Asphalt Concrete, Remove Bridge Item, Roadway Excavation, Ditches Excavation, Finishing Roadway, Aggregate Subbase, Aggregate Base, Concrete Base, Asphalt Concrete, Paving Asphalt (Asphalt Concrete), Place Asphalt Concrete Dike & Misc., Concrete Structure, Minor Concrete Structure, Reinforcing Steel, Sign Structure, Roadside Sign, Lumber & Timber, Reinforced Concrete Pipe, Plastic Pipe, Concrete Curb & Sidewalk – Misc., Misc. Iron & Steel Frame, Cover & Grate, Misc. Bridge Metal Pumping Plant Metal, Concrete Barrier, Thermoplastic Traffic Stripe & Marking, Painted Traffic Stripe & Marking, Message Signs, Lighting & Sign Illumination, Demolition, Crash Cushion, Drill-Bond, Earthwork, Electrical, Flatwork, MBGR, Rebar, Trucking, Utility Work, Ready Mix**

Contract Documents (except for the Standard Specifications) are available for download at no charge on the District's web site at <http://www.goldengate.org>. Standard Specifications are available for download at no charge on the Caltrans web site. Contract documents are also available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Chad Hummel by phone at (510) 777-5048.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with **bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

Candlestick Point in San Francisco
Opportunity to Perform CONSTRUCTION MANAGEMENT during the development of
CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform

CONSTRUCTION MANAGEMENT for Candlestick Point Redevelopment

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7738>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

March 4th at 10:00 AM

LENNAR URBAN

One California Street, Suite 2700

San Francisco, CA 94111

Proposals must be submitted by **March 18, 2014 @ 2:00 PM (PST).**

Candlestick Point in San Francisco
Opportunity to Perform MATERIAL MANAGEMENT / FEASIBILITY STUDIES
during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform **MATERIAL MANAGEMENT / FEASIBILITY STUDIES for Candlestick Point Redevelopment**

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7761>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

March 12th at 10:00 AM

LENNAR URBAN

One California Street, Suite 2700

San Francisco, CA 94111

Proposals must be submitted by
April 1, 2014 @ 2:00 PM (PST).

Candlestick Point in San Francisco
Opportunity to Perform
HPS 1 - Hilltop Regional Parks and
Pocket Parks 15 & 16 Construction
during the development of
CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform **HPS 1 - Hilltop Regional Parks and Pocket Parks 15 & 16 Construction for**

Candlestick Point Redevelopment

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7825>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination

Meeting and Job Walk:

March 27, 2014 @ 10:00 AM

HUNTERS POINT SHIPYARD

Building 101

101 Horn Ave

San Francisco, CA 94124

Proposals must be submitted by

April 15, 2014 @ 2:00 PM (PST).

California Sub-Bid Request Ads

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane Overlay, Ludlow
Caltrans Contract No.: 08-OK2804
District 08 on Route 40
DBE Goal: 5%
Bid Date: April 10, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Changeable Message Signs, Metal Beam Guard Railing, Cold Plane Asphalt Concrete Pavement, Fiber Rolls, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Terminal System, Thermoplastic Pavement Marking, Thermoplastic Traffic Strip, Paint Traffic Stripe, Pavement Marker, Asphalt Rubber Binder, Minor Concrete (Minor Structure), Biologist, Inertial Profiler, Shoulder Rumble Strip.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
Ph: (951) 684-5360, Fax: (951) 788-2449
Email: joe.sidor@skanska.com

Sukut Construction, LLC

Is requesting sub-bids/supplier quotes from qualified DBE/MBE/WBE/DVBE Subcontractors, Suppliers, and Manufacturers for the following (but not limited to) work:

SWPPP and Installation, Pressure Testing, CCTV, Cathodic Testing, Minor Concrete Structures, CML&C Pipe, PVC Pipe, Ductile Iron Fittings, Bulk Fuel, Concrete Materials, Sand & Aggregates

RMV REALTY, INC.
The Ranch - Planning Area 2
SMWD Improvements for
Cow Camp Road Phase 1B
County of Orange, CA
BID DATE April 18, 2014 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Mike Greenlee or Estimating

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office - please call for an appointment. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
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SKANSKA

Sub-Bids Requested From Qualified MBE, WBE, SBE Subcontractors & Suppliers

East Contra Costa BART Extension Project
Trackwork, Systems and Facility Finishes
eBART Contract No.: 04SF-130
SB Goal: 22%

Availability Percentages MBE 23% - WBE 12%

Technical Qualification and Price bid due to BART: March 18, 2014 - 2:00 PM
Subcontractors scope due on or before April 1, 2014 - 1:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified SB/MBE/WBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or at plan centers, builders exchanges or from BART directly:

510-464-6100. (<http://www.bart.gov/ocr>). Bid documents can also be found at the following link: https://www.dropbox.com/sh/2vxp8r5ue0t24no/a2PR5qCFn_?m=

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Scheduling, security services, quality control test, surveying, traffic control, demolition, concrete form, accessories, reinforcing steel, concrete supply, pumping, placing and finishing, precast concrete, structural steel, metal decking, metal framing, handrail, trench covers, decorative metal and railings, Arch casework, Thermal and moist protection, waterproofing, insulation, metal wall/soffit panels and trim, membrane roofing, roof hatches, firestopping, joint protection, expansion joint cover assembly, Metal doors/frames, access doors/panels, overhead coiling doors, overhead coiling grilles, aluminum storefronts, door hardware, glazing, louvers, Gypsum board, acoustical ceilings, resinous epoxy flooring, painting, graffiti coating, epoxy wall coating, signage, toilet access., safety specialties, lockers, train wash, work stands, washer, air comp, sand trailer, painting booths, bicycle racks/lockers, elevators, gangway, car hoist, bridge cranes, bogie turntable, Pipe insulation, underground ductwork, systems work and integration, Fire suppression, Plumbing, HVAC, LEED commissioning, TAB, Elect, Communications, Access control, CCTV, Earthwork, clear and grub, dewatering, excavation shoring, Aggregate, asphalt paving, concrete paving, pavement marking, tactile warning tile, detect warning tile, traffic barriers, chain link fence/gates, Utilities, direct drilling, fueling facility, trunked radio system, track work, signaling, signal houses, auto train protect, carborne signaling, signage, fare collection syst.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 2%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

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1995 Agua Mansa Rd, Riverside, CA 92509 • Ph: (951) 684-5360, Fax: (951) 788-2449
Email: michael.randall@skanska.com

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in San Mateo County in Burlingame from 0.3 Mile North of Anza Boulevard to 0.9 Mile South of Millbrae Avenue Overcrossing
Contract No. 04-235844 Federal Aid Project ACNHP-Q101(237)E
Engineer Estimate \$44,252,000 - 200 Working Days

Goal: DBE 8%

Bids: April 15, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Demolition/Bridge Removal, Clear & Grub, Landscaping, Hydroseeding, Erosion Control, Irrigation, Limetreatment, Slurry Seal, AC Dike, Grinding, Pile Driving, Prestressing Concrete Cast-in-Place, Precast Concrete Girders, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Rock Slope Protection, Concrete Curb & Sidewalk-Misc.-Ditches-Textured-Stamped, Fencing, Object Marker, MBGR, Metal Railing, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, Surveyor, SWPPP Planning, Water Truck, Sweeper, Hazardous Substance Removal, Prepare and Paint Concrete, Underground-Sewer-Storm-Water, Stone Veneer, Import Topsoil/Biofiltration Soil, Pipe (Underground) Materials.

Scope of Work: Reconstruct overcrossing, retaining walls, ground improvement.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch at 925-606-2400, or e-mail jpitsch@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Sacramento City College Pedestrian/Bicycle Bridge
Sacramento County, City of Sacramento Project #T15065700, Bid Date: April 9, 2014 @ 2 p.m.

This is a bridge project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the City of Sacramento at <http://www.ciplist.com/plans/?Lincoln/city/11680>.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

Section 3 / MBE/WBE/DBE Subcontractors/Suppliers Notice of Bids Request

**Project: Cabrillo Gateway – 80 Unit,
 3 Story Affordable Residential Apartment Building Over One Level of Parking Garage**
**Location: 2000 San Gabriel Ave,
 Long Beach, CA 90810**

Walton Construction Services plans to receive bids in "Good Faith" with Section 3, Local Long Beach or MBE/WBE/DBE firms for participation in the Cabrillo Gateway Housing Project. Certified firms must provide a copy of their current Section 3, M/W/DBE certification issued by the City of Long Beach, City of Los Angeles, Metro or Caltrans. This project is a Davis Bacon prevailing wage job. For information regarding plans and specs, firms can contact Tim Norris by email at tnorris@waltoncs.com.

The following trades are scheduled to bid on April 19, 2013:

Rough Carpentry, Finish Carpentry, Siding, Masonry, HVAC, Cleanup, Insulation, Glazing, Sheet Metal, Roofing, Plaster, Drywall, Painting, Cabinets, Ceramic Tile, Carpet, Landscape. Walton Construction Services is an equal opportunity employer that is committed to, and encourages participation of Local, Section 3, MBE/WBE/DBE subcontractors/suppliers on the Cabrillo Gateway Housing Project.



358 East Foothill Blvd. • San Dimas CA 91773

Phone: (909) 267-7777 • Fax: (909) 267-7772

We are An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for
City of Lincoln Nelson Lane Widening Project - CIP 361 • Location: Lincoln, CA
Bid Date: April 2, 2014 @ 3:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking (water trucks); signs; traffic control; striping; SWPPP; erosion control; fence; metal beam guard rail; bridge demolition; clearing/grubbing; tree removal; AC paving; furnish/drive steel piles; prestressing cast-in-place concrete; reinforcing steel; bridge joint steel; misc. metals/tubular handrail; concrete barrier; precast concrete deck; and electrical.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Sean Moss / Keith Ones

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Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

A Troubled Neighborhood's Revival in San Francisco

Continued from page 2

fer residents better access to possible amenities like a convenience store.

And to try to improve access of residents from this isolated section to the rest of the city, the urban design includes new road connections between local streets and city thoroughfares.

Both the buildings and the master plan seek to emulate the San Francisco style of urban design, emphasizing both density and verticality, according to Mr. Solomon. He and a colleague, Anne Torney, also designed two of the new buildings. (Mr. Solomon and Ms. Torney, now partners at Mithun Solomon, designed the buildings while employed at WRT Solomon Etc. A third building was designed by Paulett Taggart Architects of San Francisco.

In an acknowledgment that the neighborhood is still quite unsafe, security measures have been included for prospective tenants: Residents have electronic key cards to open doors, while the window glass is bulletproof.

The Bayview Hunters Point public housing site "typifies all the challenges of trying to create an economically integrated neighborhood," according to Olson Lee, director of the Mayor's Office of Housing and head of the HOPE SF program, a city public housing renewal program.

A majority of the residents are young, poorly educated and unemployed. At least half of the project's 700 residents are under the age of 18, according to the city's Housing Authority. Murder

and drug use rates are among the highest in the city, according to figures cited by the San Francisco district attorney's office.

The mix of social ills in one place is "a recipe for disaster," conceded Jack D. Gardner, chief executive of John Stewart.

Dilapidated housing conditions worsened the problems. "The facilities were old and there were no funds to maintain them," Mr. Lee said. The seemingly random placement of the old buildings on different terraces of a steep hillside turned the area into a "no man's land," in terms of security, according to Mr. Lee.



Public housing not yet demolished. Peter DaSilva for The New York Times

The construction of Hunters View has taken more than 10 years, starting with three successive applications by the city to the federal HOPE VI program before 2003, all of which were rejected. Administered by HUD, the HOPE VI program was well received by city planners and public officials because of its strategy for converting public housing developments, restricted to low-income renters, into mixed-income communities that included for-sale units.

One goal of HOPE VI was to provide stability to the communities through homeownership. (By itself, San Francisco has been the beneficiary of five HOPE VI projects.) Despite its acclaim, however, Congress halted funding for the program in 2010, Mr. Lee said.

In 2006, San Francisco undertook to rebuild the derelict neighborhood on its own, under a city program called HOPE SF, in homage to the moth-balled federal program.

Mr. Lee said the city's plans went one step farther by not requiring residents to leave the area during construction.

"The problem is, when people leave the neighborhood, not many return when the new project is finished," Mr. Lee said.

By contrast, local residents stay in their existing apartments until a new unit is available, and then move in directly. One such resident is Isaac Latchison, a 46-year-old maintenance worker employed by the John Stewart Company, who recently moved into a new apartment.

"It's perfect," said the longtime resident, who said he had lived "most of my life, off and on" in the neighborhood. "I have space for all my belongings, and it has a view," he said of the new unit, which offers vistas of the bay and the city skyline in the distance.

Mr. Gardner, the home builder, said he was pleased to keep low-income housing in the area at a time when the southernmost strip of San Francisco appeared ripe for gentrification. "I'm glad we were able to carve out an island of affordability," he said.

Website: <http://www.nytimes.com>

Source: © 2014 The New York Times Company

Business Toolkit

What's the Best Small Business to Start?

By Leo Sun

Most budding entrepreneurs realize that you can never make it big working for someone else. Working from paycheck to paycheck and waiting for retirement might be safe and comfortable, but in the end, you'll never be famous or fabulously wealthy. Most entrepreneurs give up at the first step – finding the right small business to start. It's an overwhelming decision and that seems nigh impossible at first. Here's some advice to help you clear your head and organize your thoughts.

Ideas for Small Businesses

First, you have to sit down with your business partners and brainstorm. Read inspirational accounts of other entrepreneurs, such as Steve Jobs, or Ben and Jerry, to get your creative juices flowing. Start out small – keep your ideas as simple as possible at first. Starting out with a tech idea can be extremely difficult at first, considering the research and development, materials and manpower needed to start out.

Inventing something from scratch can also be extremely demanding, considering the lengthy patent process and the likelihood that your idea will instantly be copied by better equipped competitors. You should stay focused on margins – the best businesses sell a high volume of high-margin products. Common high margin products tend to look and feel cheap – such as Chinese toys – so a good product design team is essential to refine your product and make it aesthetically pleasing. Nike and Apple have been masters of this concept.

Likewise, if you're offering a service – such as auto repair – make sure that your company has something that sets it apart from its competitors. For example, tire chain Discount Tire carved out a grand reputation by offering free flat tire repairs

Criteria to Consider

Once an idea pops into your head, you should test it against the following criteria. You should map these out clearly and thoroughly to explore all possibilities.

Starting Capital

- How much cash do you have on hand to devote to your new business?
- How is your credit rating?
- How much more capital will you need from venture capitalists, angel investors, family, friends or the bank to get started?
- How many years are you willing to dedicate to clawing your way back to profitability?

Location

- Will your business flourish in an urban or suburban area?
- What are the income levels of the average person in the area?
- Will they find your product too expensive?

Market Saturation

- Are there similar businesses in the immediate area?
- What are the advantages and disadvantages your company has compared to its competitors?
- Are there any businesses that your company can complement (for example, an IHOP next door to a Days Inn)?

Market Demand

- Has there been a proven demand for your product or service in the area?
- Have companies offering the same products attempted and failed before you?
- Do market research – both qualitative and quantitative – to get an accurate gauge of demand for your proposed product or service.



Growth Potential

- Will your business last more than five years?
- How long will it take to achieve profitability?
- Once profitability is achieved, how do you plan to grow? Through R&D, physical expansion, outsourcing or acquisitions?

Barriers to Entry

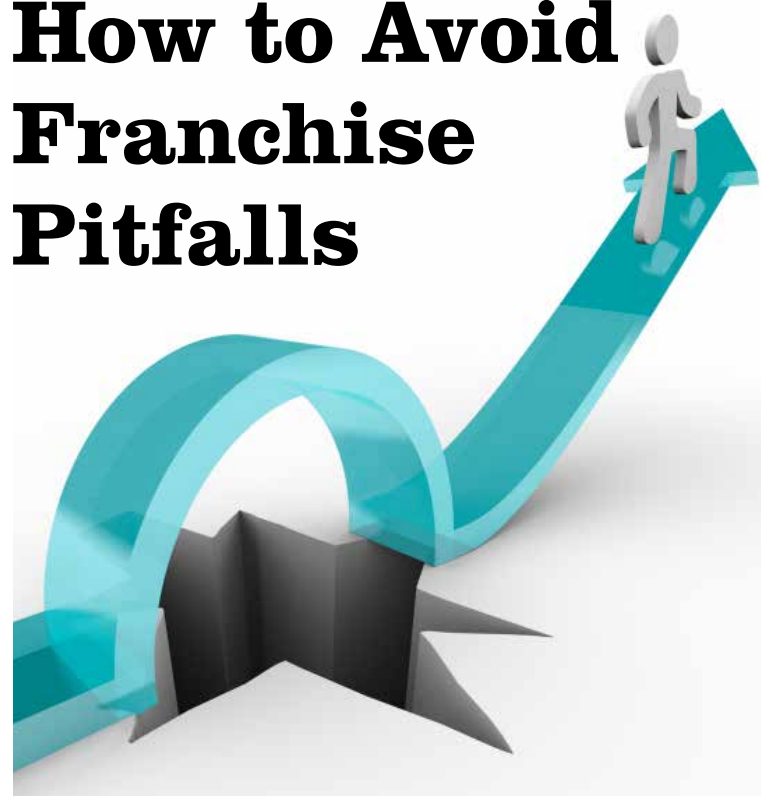
- How hard will it be for prospective competitors to chip away at your business?
- Can your product or service be easily mimicked, or is it a niche product possibly protected by patents or trade secrets?

- How can you build a protective moat around your company with side businesses, to insure that your primary business is protected?

If you're unable to push your vision through all of these criteria, then you should seriously rethink your original idea. Your idea must be sustainable in the long run – after all, you don't want to spend your life savings on a flash in a pan that goes under within a year. Shrewd planning, careful market timing and long-distance foresight are the keys to establishing a successful small business.

Source: <http://www.businessdictionary.com>

How to Avoid Franchise Pitfalls



While franchising is often promoted as an opportunity to buy into a proven business model, owning a franchise carries no guarantees. No matter how well a business is designed, or how often the model has worked elsewhere, fledgling franchisees discover each year that no business – not even a so-called proven one – is foolproof. To make matters worse, some franchisors over-promise and under-deliver. And franchising also has its share of outright scams designed to fleece unsuspecting, would-be entrepreneurs out of their money.

Here is a short overview of some common trouble spots.

Training is one area where franchisors often fall short. A new franchisee may think he or she will get a lot of training, only to find out it's a one-week crash course.

Competition is another source of potential trouble for franchisees. With hundreds of franchisors vying for a slice of their markets, some sectors are jammed with competitors. Crowded fields include motels, senior care and oil changes.

Even when a franchise succeeds financially, it may not be satisfying to the franchisee. For instance, a frequent franchising come-hither is the chance to be one's own boss. Yet that may not turn out to be quite the case, as a franchisee typically must rely on the franchisor to call the shots.

To protect yourself against scams, the best advice is to take your time. If a seller tries to get you to invest as quickly as possible, it's a warning sign. In general, the more promising the pitch, the more cautious would-be entrepreneurs should be in considering it.

Regulators emphasize that before potential investors write any checks, they need to read and be sure they understand

the disclosure documents – called Uniform Franchise Offering Circulars – that franchisors are required to file in certain states. In places where these documents aren't required – which includes most states – prospective buyers should insist that the franchisor supply them anyway.

Some experts warn that most franchise contracts are designed to put the franchisee in a weaker, disadvantageous position. And some point out that while regulators mandate franchisors provide a circular, they don't review these documents for truthfulness. At best, offering circulars may be hard to understand. So it can be a good idea to consult a professional such as an accountant or lawyer with some experience in franchising.

In studying the disclosure documents, it's particularly important to look at the pages showing franchisee turnover. Typically, names and phone numbers of former as well as current franchisees are listed. Contacting some former franchisees and asking why they're no longer in business often can save the inquirer from a similar outcome.

Too many would-be franchisees don't do nearly enough homework before signing on the dotted line. Experts caution those enamored of a franchise investment to undertake a dispassionate analysis of the opportunity before making a commitment.

Source: **The Wall Street Journal;**
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California Women Mayors

Visit the link to see a list of Women Mayors in U.S. Cities 2014: http://www.cawp.rutgers.edu/fast_facts/levels_of_office/Local-WomenMayors.php#Bystate
(cities over 30,000, listed by population & by state, as of January 2014)

As of January 2014, of the 1,351 mayors of U.S. cities with populations over 30,000, 249, or 18.4%, were women.
(Primary reference source: U.S. Conference of Mayors 2014, website directory).

STATE	CITY	NAME	POPULATION	RANK
CA	Adelanto	Cari Thomas	31,765	1255
CA	Alameda	Marie Gilmore	73,812	453
CA	Banning	Debbie Franklin	30,310	1334
CA	Beaumont	Brenda Knight	36,877	1065
CA	Bell	Violeta Alvarez	35,477	1117
CA	Burbank	Emily Gabel-Luddy	103,340	273
CA	Cathedral City	Kathleen J. DeRosa	51,200	740
CA	Chula Vista	Cheryl Cox	243,916	82
CA	Clovis	Lynne Ashbeck	95,631	308
CA	Colton	Sarah S. Zamora	52,154	720
CA	Compton	Aja Brown	96,455	307
CA	Corona	Karen Spiegel	152,374	165
CA	Dana Point	Lisa A. Bartlett	33,351	1193
CA	Delano	Grace Vallejo	53,041	706
CA	Diamond Bar	Carol Herrera	55,544	665
CA	El Centro	Cheryl Viegas-Walker	42,598	910
CA	Encinitas	Teresa Barth	59,518	597
CA	Folsom	Kerri Howell	72,203	461
CA	Fontana	Acquanetta Warren	196,069	121
CA	Fresno	Ashley Swearingin	494,665	36
CA	Laguna Niguel	Linda Lindholm	62,979	552
CA	Lake Elsinore	Natasha Johnson	55,288	671
CA	Lynnwood	Aide Castro	69,772	481
CA	Manhattan Beach	Amy Thomas Howorth	35,135	1130
CA	Mission Viejo	Trish Kelley	93,305	317
CA	Monrovia	Mary Ann Lutz	36,590	1084
CA	Monterey Park	Teresa Real Sebastian	60,269	589
CA	Moorpark	Janice S. Parvin	34,421	1149
CA	Napa	Jill Techel	76,915	421
CA	Oakland	Jean Quan	390,724	49
CA	Orange	Teresa "Tita" Smith	136,416	188
CA	Pacifica	Mary Ann Nihart	37,234	1052
CA	Palo Alto	Nancy Shepherd	64,403	537
CA	Porterville	Virginia Gurrola	54,165	688
CA	Rancho Santa Margarita	Carol A. Gamble	47,853	801
CA	Rialto	Deborah Robertson	99,171	294
CA	Richmond	Gayle McLaughlin	103,701	271
CA	Rosemead	Polly Low	53,764	696
CA	Roseville	Susan Rohan	118,788	219
CA	San Buenaventura	Cheryl Heltmann	106,433	257
CA	San Luis Obispo	Jan Marx	45,119	857
CA	Santa Barbara	Helene Schneider	88,410	346
CA	Santa Clarita	Laurene Weste	176,320	138
CA	Santa Cruz	Lynn Robinson	59,946	592
CA	Santa Maria	Alice M. Patino	99,553	290
CA	Santa Monica	Pam O'Connor	89,736	339

The Woman Leading Salt Lake City's Transportation Revolution

By Sarah Goodyear

Here are a few things to know about Robin Hutcheson. She's a Connecticut native who came to Utah in 1994 for the skiing, and except for a few years in Europe, has lived here ever since. Since 2011, she's been head of the transportation planning division of Salt Lake City, the state's capital and biggest metropolis, often commuting by bike, at other times running one way and taking public transit on the return trip. Also, as you have noted by now, she is a woman.

That last part shouldn't be a big deal. And most of the time, it isn't. Every now and then, though, as the 43-year-old Hutcheson has climbed the ranks of her chosen profession, she gets a reminder: being a woman in a leadership position in American transportation is not the norm.

Sometimes Hutcheson finds that she's the only female sitting at a table full of men who hold power over some aspect of urban transportation or another. Sometimes, she says, people look a little surprised when she speaks up and asks a hard question, which she does as a matter of course. And then, she recalls, there was the time she was giving an important presentation at a town in suburban Utah.

Back then, she was a consultant with a private firm, putting forward a plan for the community's future transportation needs. When she got up in front of the room to speak, an older man, one of the people who was going to be making a decision, took one look at her and said, "Well aren't you just as cute as a button!"

Hutcheson says her blood began to boil. "It was a fight or flight moment," she recalls. But she neither fought nor fled. She just did her job. "I did not let the temper flare," she says, smiling at the memory. "And my plan got passed."

Pretty much every job in the transportation profession, from mechanics to road engineers, from truck drivers to airline pilots, has traditionally been dominated by men. That reality is what's driven the work of the nonprofit group WTS, founded as Women's Transportation Seminar in 1977. The WTS has as its mission "advancing women in transportation," and president and CEO Marcia Ferranto explains that it's not just for the benefit of women.

"There's a real crisis going on globally in transportation workforce development," she says. "We need to attract more people to transportation." And women are a big, largely untapped pool of talent. They may also come equipped with some inherent advantages. Ferranto cites research showing that companies headed by women are more successful than those headed by men, perhaps in part because of the way they tend to manage and their ability to see things from other people's point of view.

In the transportation field, specifically, women are more likely to see the world through a lens that is not exclusively focused on peak commuting hours and maximum throughput on roads. They can relate to the concerns of a woman who must get to and from a night shift, and who dreads the long wait at the dark bus stop. Many of them have, or have had, primary responsibility in their own families for transporting children on multiple trips daily. As a result, they are perhaps more sensitive to how hard it is for people with different needs, schedules, and challenges to get from point A to point B — which is, after all, the whole point of transportation systems.

The question for WTS members is how to get women into leadership positions where they can make a difference, whether in the corporate world or in government. In a nation where STEM education lags in general, and where girls are chronically underrepresented in particular, helping women get to the top is a process that plays out on several fronts, says Ferranto. "You can't talk about attracting without retaining," she says. "You can't talk about retaining without advancement." To that end, the organization runs several mentorship and scholarship programs for girls and women, at the local, national, and international levels. It involves men as well: about 20 percent of the membership is male. "We're very inclusive of men," she says. "Who better to advance things than the men in power?"

Women in transportation leadership positions remain hard to find. Only a handful head state departments of transportation, and top executives at major private transportation firms are also in short supply. (There are some exceptions, such as Jacqueline Hinman, CEO of the Denver-based engineering firm CH2M Hill.) At the city level, several women have taken charge of DOTs and led them in exciting new directions — breaking the traditional mold of traffic engineers eager to build roads.



Examples include Leah Treat, who was appointed to lead the Portland Bureau of Transportation in 2013 and describes herself in her Twitter bio as a "good government gal with a passion for change in the trans industry." And Rebekah Scheinfeld, who just took the reins of Chicago's DOT, arriving with a strong record in developing transit, as well as a background in housing and parks. And Polly Trottenberg, who came in as New York City's DOT commissioner in January (the third consecutive woman to hold that post) from a job as undersecretary of the U.S. DOT, where she had a reputation as someone who supported transit funding and forward-thinking street design. She follows Jannette Sadik-Khan, a former executive at engineering firm Parsons Brinckerhoff who became one of the best-known (and most controversial) figures in the Bloomberg Administration by promoting pedestrianized streets, public plazas, and a major expansion of bike infrastructure, including the nation's largest bike-share program.

And then there's Salt Lake's Hutcheson, founder of the Utah WTS chapter and newly minted executive-board member of the National Association of City Transportation Officials.

On the Monday morning when she picks me up, Hutcheson is keeping a close eye on her phone. Just two days earlier, the city had launched a new low-cost transit card called the Hive Pass for Salt Lake residents. The pass costs only \$360 a year (or \$30 a month in installments) and gives holders unlimited access to buses, light rail within the city, and commuter trains. It's a pilot program designed to take into account the type of trips made by the 190,000 residents of Salt Lake, which are often shorter and more numerous than those of the 1.2 million who live in the larger, suburban metropolitan area.

The lines at City Hall and the two other locations where the pass first went on sale were long. Wait times stretched into hours as city employees painstakingly verified proof of residency, snapped photos of the pass applicant, and issued the cards. Hutcheson is concerned that this second sale day will bring a repeat of those long waits, and warns me that she might have to take off to deal with any glitches that arise.

She never does. Sales go smoothly: after less than three weeks, the city had sold nearly 800

■ Continued on page 10

California Women Mayors - continued from page 8

STATE	CITY	NAME	POPULATION	RANK
CA	Saratoga	Emily Lo	30,667	1300
CA	South San Francisco	Karyl Matsumoto	63,632	543
CA	Temecula	Maryann Edwards	100,097	283
CA	Temple City	Cynthia Stemquist	35,558	1114
CA	Union City	Carol Dutra-Vermaci	69,516	482
CA	Vista	Judy Ritter	93,834	315
CA	Walnut Creek	Kristina Lawson	64,173	541
CA	Watsonville	Karina Cervantez	51,199	741
CA	West Hollywood	Abbe Land	34,399	1151
CA	Wildomar	Marsha Swanson	32,176	1239

SBA Budget Sliced And Diced By House Committee

By Kent Hoover

If the Small Business Administration actually had an administrator, she wouldn't be happy.

That's because the House Small Business Committee chopped the SBA's budget request into tiny little pieces Tuesday, and told the agency to stop spending money on what it wants to do and instead spend money on what Congress wants it to do.

In the process, the committee also highlighted the leadership void at the SBA, which has been without a permanent administrator since August. President Barack Obama finally got around to naming a new administrator in January, but Maria Contreras-Sweet still hasn't been confirmed by the Senate.

"Due to the president's failure to nominate an administrator in a timely fashion so that the individual could be confirmed by the Senate, the committee has not had the opportunity to hear from a sufficiently senior SBA official on the rationale behind the budget request," said Rep. Sam Graves, R-Mo, who chairs the committee.

So the committee took it upon itself to redo the agency's budget, in a letter to the House Budget Committee. It recommends cutting the SBA's \$865 million request by \$50 million, with most of that money coming from new entrepreneurial development programs that the SBA instituted on its own, such as its growth accelerators and regional innovation clusters.

"These initiatives duplicate already existing agency programs and none of these SBA-created programs have proven track records of assistance to small business owners," Graves said.

Some of the savings gained from eliminating these programs should be reallocated to improving the agency's information technology and hiring more officials to help small businesses win federal contracts, according to the committee.

In addition, the SBA's offices of Native American Affairs and International Trade should be terminated because their functions could be handled better by the Bureau of Indian Affairs and the Department of Commerce, the committee contended. It also recommended transferring the agency's Veterans Business Centers program to the Department of Veterans Affairs.

■ Continued on page 12



Maria Contreras-Sweet, President Barack Obama's nominee to head the Small Business Administration, still hasn't been confirmed by the Senate.

Salt Lake City's Transportation Revolution

■ Continued from page 9

passes toward a six-month goal of 6,000. Instead, we spend the day touring the city and checking out the transportation innovations that Salt Lake has been racking up over the past several years. At one stop, Hutcheson asks the head of the local refugee resettlement agency pointed questions about how to better serve members of Salt Lake's large refugee community, many of whom arrive not knowing how to drive or are unable to afford a car. At another, she discusses figures that show how women take more varied types of trips than men.

"As a woman, it's possible that one of the things I bring is that I make relationships easily," says Hutcheson, after we've left the office of yet another colleague she's been working with for years. "And I keep relationships. These are my people."

Salt Lake City might not seem at first glance like the most obvious candidate for the kind of transportation overhaul that Hutcheson and many others in the region have been attempting. It does have a regular grid design centering on the Temple of the Church of Latter-Day Saints, which was dedicated in 1893, but the streets are uncommonly wide — 132 feet, a measurement Brigham Young allegedly described as enough room to turn a wagon team without "resorting to profanity."

Today the streets provide a fast-moving conduit for lots of cars, but are daunting to cross on foot. City blocks are unusually long, making for a sometimes tedious pedestrian experience that isn't helped on Sundays, when many businesses in this heavily Mormon city shut down. Steep hills lead up out of the central business district into the residential and university neighborhoods in the foothills of the spectacular Wasatch Range, whose often snow-capped peaks define the city's eastern edge. Surface parking lots are common downtown.

This is a car culture, no mistaking it. One resident told me that seeing drivers run lights is an almost everyday occurrence in his neighborhood. During my brief trip, I saw many pedestrians who seemed reluctant to cross against the light downtown, even when there were no cars in sight and

the walk signal seemed like it was stuck on red for an unbearably long time. But in the past 15 years, the state and city have made enormous investments in public transportation and streets that better accommodate people on bike and on foot, with strong support from business interests and also the locally powerful LDS church.

"The good thing about Salt Lake City is that there is a general movement to make these kind of changes," says Mayor Ralph Becker. "We view everything we do as a partnership." Salt Lake is also a politically progressive city in one of the most conservative states in the nation. (In the 2012 election, the Salt Lake Tribune raised eyebrows by endorsing Barack Obama over Mormon native son Mitt Romney.)

Becker is a rangy man who, like many in Salt Lake, takes full advantage of the magnificent landscape surrounding the city. When I met him, he said his knee was bothering him a bit after five hours of skiing the day before. People in Utah put a high value on their remarkable natural setting — which also fuels the powerful tourist sector of the economy — and that environmental mindset has been one of the driving forces behind the movement to reduce vehicle-miles traveled here.

For several years now, Salt Lake City's air quality has earned it the sad distinction of being one of the ten worst cities in the nation for short-term particulate pollution, and both residents and visitors have been dismayed at the visible smog that hangs over the city during bad cold-weather inversions. "As the air-quality issue has risen in the public eye, people are accepting that we need to do more than just say we're going to do better," says Becker. "It's about people being able to move around in their city without having to use their car. How do we get from where we are today to having a city where people easily get around, can drive if they wish, but that isn't their only or necessarily their best option?"

Since a commuter rail line connecting Salt Lake to Provo opened in December 2012, public transit ridership in Utah has soared 103 percent. TRAX, the sleek light rail system that runs within the city,

has been steadily expanding since 1999, when the first line opened, and has met or exceeded ridership projections throughout its short history. The current plan calls for two more lines to open by 2015, and so far it's ahead of schedule and under budget. TRAX ridership was up 6.8 percent last year.

Meanwhile, Hutcheson and her team have been working hard to make Salt Lake a more welcoming city for people on bicycles and on foot. Last December, a streetcar line with a walking and biking trail alongside it opened in the rapidly developing Sugarhouse neighborhood. Salt Lake has been granted a budget for bike and pedestrian capital improvements that will be about \$3.5 million for 2014-2105, up from just under \$500,000 in 2009. They've got a seasonal bike-share up and running, they've been striping new bike lanes all over town, and they've piloted some protected lane designs as well — a project that will be expanded this summer. Hutcheson knows that international research has shown protected lanes encourage more women to ride. She wants to see that happen, as currently only around 20 percent of the city's cyclists are women.

As Hutcheson shows me around town, I see evidence of the investments in transit and pedestrian and bike infrastructure everywhere. Driving North Temple Street on the way to the offices of the Wasatch Front Regional Council, Hutcheson proudly points out the changes in what was once an eight-lane roadway dominated by speeding traffic. Now the TRAX Green Line runs down the middle of the street, headed out to the airport. Ample bike lanes are on both sides of the street, and the sidewalks are wide and well maintained. Cars are just part of the mix. It's the kind of transformation she expects will be coming to more streets in the near future.

At the WFRC offices we met several of the people who have been working for years on land use and transportation plans to guide more sensitive development of the area along the Wasatch Front, now home to well over a million residents and growing all the time. These are the folks whom

Hutcheson called "my people" earlier — a cohort of relatively young, energetic, forward-thinking planners, developers, engineers, and advocates who have known each other and worked together on various projects for years. They are committed to seeing Salt Lake City become a national model for growth. A city that preserves the natural environment on its outskirts. A city where people can enjoy life with minimal dependence on a car.

Hutcheson is at the heart of many of the initiatives that are aiming toward that goal. "She's been such a breath of fresh air," says Jon Larsen, who works on transportation issues for the group. "The industry has been dominated by engineers who just look at numbers and don't step back to look at the bigger questions." Hutcheson, he says, is always eager to do just that.

Mayor Becker, too, says that Hutcheson has been central to the city's new approach to its transportation challenges. "Robin is our star," he says. "Salt Lake City is a progressive city, but it takes the right people from top to bottom and the right commitment and the right approach. And fortunately Robin embodies all those things."

She waves him off when he says it, insisting as she does several times over the course of the day that she herself is not interesting, and that the focus should remain squarely on the city. She also downplays the idea that there's anything particularly remarkable about being a woman in charge of a city division that is shaping the future of a regional hub. When she took the job, she says, she simply buckled down to the task at hand, and ignored anyone who might be looking at her funny.

"I try not to get a chip on my shoulder," she says. "I just acted as if it were a non-issue. I just went to work."

This article is part of 'The Future of Transportation,' an Atlantic Cities series made possible with support from The Rockefeller Foundation.

Source: 2014 The Atlantic Monthly Group.

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 2125J (ID No. FCE14086) BARTLETT STREETSCAPE IMPROVEMENTS

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on April 23, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along Bartlett, Lilac and Cypress Streets between 21st to 25th Streets consisting of pavement renovation, curb ramp construction, sewer replacement, landscape, electrical and streetlight improvements, traffic routing, and all related and incidental work. The time allowed for completion is 240 consecutive calendar days. The Engineer's estimate is in excess of \$1,500,000. For more information, contact the Project Manager, John Dennis at 415-558-4495.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below,

shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **April 9, 2014; 1:30 p.m.**, at 30 Van Ness Avenue, 5th Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

3/27/14
CNS-2602985#
SMALL BUSINESS EXCHANGE



UCLA

ADVERTISEMENT FOR PREQUALIFICATION (GENERAL CONTRACTOR) *RE-SOLICITED*

The following is a summary of a full Advertisement for Prequalification (General Contractor) posted on the UCLA Capital Programs Website (<http://www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding>). **All interested parties must go to the Website for complete information.**

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a lump sum contract are sought from prospective general contractor bidders (hereafter "bidders") for the following project:

Project Name: Marion Davies Seismic Correction

Project Number: 948917.01

General Description of Work: Work of this Project consists of the seismic upgrade of approximately 3,000 square feet of occupied office space. **Refer to website for complete description.**

Estimated Construction Cost is \$1,800,000.00.

Prequalification Documents Available on the above-referenced Website.

Prequalification Document Submittal Location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

Dates:

Prequalification Document Availability:
March 24, 2014

Mandatory Prequalification Conference:
March 31, 2014

Beginning promptly at 10:00 a.m.
(THERE IS NO GRACE PERIOD)

Prequalification Submittal Deadline:
3:00 p.m., April 7, 2014

License Requirement: B License (General Building)

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA



CALIFORNIA LOTTERY Request for Qualifications #50003 Program Management Services

The California Lottery (Lottery) is releasing Request for Qualifications (RFQ) #50003 to invite Statements of Qualifications (SOQ) from qualified firms offering to provide Program Management Services of construction projects on an as-needed basis.

The RFQ is available to download on the Lottery website at www.calottery.com under "Vendors". **The Lottery will not distribute paper copies of the RFQ.**

Visit www.sbeinc.com
to download the latest SBE
Newspaper and Newsletter



UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz, sealed bids for a lump-sum contract are invited for the following work:

Modular Student Housing Village – Re-Roof 2014 Project Number: 3406-014.

Description of Work: Reroof Seven Units at the Village

Procedures: Bidding documents will be available at 1:00, Monday, April 7, 2014, at ucscplanroom.com for review and free downloading.

Bidders must attend a **mandatory** pre-bid conference at **Tuesday, April 8, 2014 at 10:00 AM** in the PP&C Conference Room.

Bids will be received only at: PHYSICAL PLANNING AND CONSTRUCTION, CONTRACTS OFFICE, UNIVERSITY OF CALIFORNIA, SANTA CRUZ, 1156 HIGH STREET, SANTA CRUZ, CA 95064, Bid Deadline: **Sealed bids must be received on or before 3:00 PM, Tuesday, April 22, 2014.**

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: GENERAL BUILDING CONTRACTOR - B.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: \$ 130,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Santa Cruz
March 2014

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz, sealed bids for a lump-sum contract are invited for the following work:

Hahn Central Services – First Floor Access Improvements Phase 2, Project Number: 1200-059.

Description of Work: Accessibility Improvements for First Floor Bathrooms

Procedures: Bidding documents will be available at 1:00 , Monday, April 14, 2014, at ucscplanroom.com for review and free download.

Bidders must attend a **mandatory** pre-bid conference at **Tuesday, April 15, 2014 at 1:30 PM** in the PP&C Conference Room.

Bids will be received only at: PHYSICAL PLANNING AND CONSTRUCTION, CONTRACTS OFFICE, UNIVERSITY OF CALIFORNIA, SANTA CRUZ, 1156 HIGH STREET, SANTA CRUZ, CA 95064, Bid Deadline: **Sealed bids**

must be received on or before 3:00 PM, TUESDAY, APRIL 29, 2014.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: GENERAL BUILDING CONTRACTOR - B.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: \$ 116,000.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Santa Cruz
March 2014

Fictitious Business Name • Abandonment

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0357189-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0356892-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0356999-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0357255-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0357029-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0356830-00
<p>Fictitious Business Name(s): Ernesto's Pro Tailoring Shop Address 870 Market Street Suite 418 San Francisco, CA 94102 Full Name of Registrant #1 Oyungerel Lkhagvadorj Address of Registrant #1 1448 Madison Street #106 Oakland, CA 94612</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/2/2013</p> <p>Signed: Oyungerel Lkhagvadorj</p> <p>This statement was filed with the County Clerk of San Francisco County on 3/17/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 3/17/2014</p> <p>3/20/14 + 3/27/11 + 4/3/11 + 4/10/14</p>	<p>Fictitious Business Name(s): Muttricolation Dog Training LLC Address 1753 Noe Street, San Francisco, CA 94131 Full Name of Registrant #1 Muttricolation Dog Training LLC (CA) Address of Registrant #1 1753 Noe Street, San Francisco, CA 94131</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/2/2014</p> <p>Signed: Fiona Parker-Givens</p> <p>This statement was filed with the County Clerk of San Francisco County on 2/28/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 2/28/2014</p> <p>3/6/14 + 3/13/14 + 3/20/14 + 3/20/14</p>	<p>Fictitious Business Name(s): Palas Parking Garage Address 150 Turk Street San Francisco, CA 94102 Full Name of Registrant #1 Allan Santos Address of Registrant #1 455 Eddy Street, Apt 1009 San Francisco, CA 94102</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A</p> <p>Signed: Allan Santos</p> <p>This statement was filed with the County Clerk of San Francisco County on 3/6/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 3/6/2014</p> <p>3/13/14 + 3/20/14 + 3/27/11 + 4/3/11</p>	<p>Fictitious Business Name(s): Thinker's Cafe Address 1631 20th Street, San Francisco, CA 94107 Full Name of Registrant #1 Jenny D. Phreab Address of Registrant #1 1631 20th Street, San Francisco, CA 94107</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A</p> <p>Signed: Jenny D. Phreab</p> <p>This statement was filed with the County Clerk of San Francisco County on 3/19/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 3/19/2014</p> <p>3/27/14 + 4/03/14 + 4/10/14 + 4/17/14</p>	<p>Fictitious Business Name(s): N&N Cleaning Address 514 Cambridge St, San Francisco, CA 94134 Full Name of Registrant #1 Edwin Ortiz Address of Registrant #1 514 Cambridge St, San Francisco, CA 94134 Full Name of Registrant #2 Carlos Ortiz Address of Registrant #2 514 Cambridge St, San Francisco, CA 94134</p> <p>This business is conducted by A General Partnership. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/7/2014</p> <p>Signed: Edwin Ortiz</p> <p>This statement was filed with the County Clerk of San Francisco County on 3/7/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 3/7/2014</p> <p>3/27/14 + 4/03/14 + 4/10/14 + 4/17/14</p>	<p>Fictitious Business Name(s): Vina Cab Address 2575 Marin Street, San Francisco, CA 94124 Full Name of Registrant #1 Vina Cab LLC (CA) Address of Registrant #1 2575 Marin Street, San Francisco, CA 94124</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/12/2014</p> <p>Signed: Tim Dinh Nguyen</p> <p>This statement was filed with the County Clerk of San Francisco County on 2/26/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 2/26/2014</p> <p>2/27/14 + 3/06/14 + 3/13/14 + 3/20/14</p>

ABANDONMENT OF FICTITIOUS BUSINESS

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME File No. 2011 0337040-00

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Carnaval City
Located at **677 A San Jose Avenue,
San Francisco, CA 94110**

This fictitious business name was filed in the County of San Francisco on **7/20/2011** under file #**2011 0337040-00**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Cecilia Galvan
677 A San Jose Avenue, San Francisco, CA 94110

This business was conducted by a **AN INDIVIDUAL**

Signed: **Cecilia Galvan**

This statement was filed with the County Clerk of San Francisco County on **3/27/2014**

Filed: **Guillermo Sandoval
Deputy County Clerk
3/27/2014**

3/27/14 + 4/03/14 + 4/10/14 + 4/17/14

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME File No. 2013-0350308

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Alma Holistic
Located at **2040 Union Street, Top Floor, San Francisco, CA 94123**

This fictitious business name was filed in the County of San Francisco on **4/11/2013** under file # **2013 0350308**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Camilo Mejia
**1831 Union Street, Apt #A
San Francisco, CA 94123**

This business was conducted by a **AN INDIVIDUAL**

Signed: **Camilo Mejia**

This statement was filed with the County Clerk of San Francisco County on **3/3/2014**

Filed: **Jennifer Wong
Deputy County Clerk
3/3/2014**

3/06/14 + 3/13/14 + 3/20/14 + 3/27/14

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 14-550197

PETITIONER OR ATTORNEY

Michelle Samenfeld
**1267 Filbert St #6
San Francisco, CA 94109**

TO ALL INTERESTED PERSONS:

1. Petitioner **Michelle Julchen Samenfeld** for a decree changing names as follows:

Michelle Julchen Samenfeld changed to
Michelle Julchen Zeratsky

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **May 20, 2014** Time: **9:00 AM**
Dept.: **514** Room: **5th Floor**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
**400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

DEBORAH STAPPE, Clerk
DATED - March 14, 2014

3/20/14 + 3/27/14 + 4/03/14 + 4/10/14

SBA budget sliced and diced

Continued from page 10

Wait there's more -- the committee also thinks the agency's Women's Business Centers program also should be eliminated, since it provides services that duplicate those of Small Business Development Centers and SCORE. If Congress insists on providing a special entrepreneurial development program for women, then it should insist that any money to go to new Women's Business Centers, since existing centers should have become self-sufficient by now, according to the committee.

Some SBA programs would fare better under the committee's recommendations: It thinks SBDCs, which offer technical assistance to small business owners at 900 locations across the country, should get \$2 million more than the SBA's \$113.6 million request.

Plus, the committee recommends increasing the authorization level for the agency's flagship 7(a) loan program to \$16.65 billion, a \$1 billion increase from the SBA's budget request. This increase would ensure that this program could handle any increase in demand for these government-guaranteed loans.

Contreras-Sweet, meanwhile, better not be planning on bringing on board a lot of people once she is confirmed. The committee recommended that the budget for the administrator's office be cut by 10 percent.

The committee doesn't have the final word on the SBA's budget -- that's up to appropriators and the full House and Senate. They've been friendlier to the agency than this committee has in recent years. But it's clear that Contreras-Sweet has her work cut out for her --- assuming she ever gets to go to work.

Source: **Washington Business Journal**

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CONTRACTING OPPORTUNITIES

**NOTE: FOR BIDS NATIONWIDE PLEASE VISIT OUR WEBSITE
DIRECT LINK: http://www.sbeinc.com/database/bid_database/**

These are samples of bid opportunities from federal, state and local jurisdictions in 4 categories: Construction, Architecture/Engineering, Business Services and Commodities. All are available in electronic format. [See Subscription Form on page 16]

Northern CA Construction Bids

SAN FRANCISCO COUNTY

JOB ORDER CONTRACT

1st reported in SBE: 2/20/14 ###
Location: **San Francisco, CA**
Date: **4/07/14** 3:00PM
Bid Date Extended from: 3/12/14
Ref#: 1272
Prebid Conf: 2/20/14 3:00PM
Description available through electronic services.
License Req'd: A
Owner: San Francisco C&Co, Latha Ramadass,
(415)701-5663, Fax (415)701-4300
jocfederal2014@sfmta.com

MUNIN METRO SUBWAY ESCALATOR REHABILITATION

1st reported in SBE: 1/16/14 ###
Location: **San Francisco, CA**
Date: **4/07/14** 3:00PM
Bid Date Extended from: 3/05/14
Ref#: 1281
Prebid Conf: 1/06/14 1:30PM
Description available through electronic services.
Owner: San Francisco C&Co, Joon Park, (415)701-4742,
Fax (415)701-4300
joon.park@sfmta.com

SAN FRANCISCO PUBLIC LIBRARY TEEN

Location: **San Francisco, CA**
Date: **4/09/14** 2:30PM
Ref#: FCA14091 7790A
Prebid Conf: 3/25/14 9:00AM
Description available through electronic services.
License Req'd: B
Estimate: \$80,000
Owner: San Francisco C&Co, Michelle Lee, (415)557-4718,
Fax (415)554-6232
Contractadmin.scaff@sfdpw.org

ENVIRONMENTAL REMEDIATION SERVICES

Location: **San Francisco, CA**
Date: **4/10/14** 1:30PM
Ref#: 9398
Prebid Conf: 3/27/14 2:00PM
Description available through electronic services.
Duration: 1095 days License Req'd: B
Estimate: \$1,500,000
Owner: San Francisco C&Co, Sam Mehta, (650)821-7841,
Fax (415)554-6232
sam.mehta@flysf.com

ENVIRONMENTAL REMEDIATION SERVICES

Location: **San Francisco, CA**
Date: **4/10/14** 1:30PM
Ref#: 93984091 7790A
Prebid Conf: 3/27/14 2:00PM
Description available through electronic services.
Duration: 1095 days License Req'd: B
Estimate: \$1,500,000
Owner: San Francisco C&Co, Sam Mehta, (650)821-7841,
Fax (415)554-6232
sam.mehta@flysf.com

JOB ORDER CONTRACT

1st reported in SBE: 2/20/14 ###

Location: **San Francisco, CA**

Date: **4/14/14** 3:00PM
Bid Date Extended from: 3/14/14
Ref#: 1273
Prebid Conf: 2/20/14 3:00PM
Description available through electronic services.
License Req'd: B
Owner: San Francisco C&Co, Latha Ramadass,
(415)701-5663, Fax (415)701-4300
jocfederal2014@sfmta.com

GROUNDWATER SUPPLY PIPELINE

Location: **San Francisco, CA**
Date: **4/17/14** 2:00PM
Ref#: WD-2622
Prebid Conf: 3/25/14 10:00AM
Description available through electronic services.
Duration: 505 calendar days License Req'd: B
Estimate: \$12,000,000 - \$13,000,000
Owner: San Francisco C&Co, Hadas Rivera-Weiss,
(415)551-4814
Goals: 10% LBE

SAN MATEO COUNTY

RECONSTRUCT OVERCROSSING, RETAINING WALL

1st reported in SBE: 2/27/14
Location: **San Mateo, CA**
Date: **4/15/14**
Ref#: 04-235844
Description available through electronic services.
License Req'd: A
Estimate: \$44,252,000 - \$44,252,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS,
(916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

SHASTA COUNTY

CONSTRUCTION OF A WATER STORAGE TANK AT

1st reported in SBE: 3/06/14
Location: **Montgomery Creek, CA**
Date: **4/14/14**
Bid Date Extended from: 3/07/14
Ref#: 14-235-SOL-00006
Description available through electronic services.
Owner: Department of Health and, 650 Capitol Mall,
Montgomery Creek, CA, 95814, Michael P Hodahkwen
SIC: 237110
michael.hodahkwen@ihs.gov
SBSA

CONSTRUCTION OF A WATER DISTRIBUTION SYS

1st reported in SBE: 3/06/14
Location: **Montgomery Creek, CA**
Date: **4/14/14**
Bid Date Extended from: 3/07/14
Ref#: 14-235-SOL-00007
Description available through electronic services.
Owner: Department of Health and, 650 Capitol Mall,
Montgomery Creek, CA, 95814, Michael P Hodahkwen
SIC: 237110
michael.hodahkwen@ihs.gov

Events and Seminars

Industry Forum for Design-Build Contract

April 8, 2014 10:00 am – 12:00 pm
Visalia Convention Center
303 E Acequia Ave., Visalia, CA 93291

Pre-Bid Conference for Project and Construction Management Services

April 8, 2014 1:30 am – 3:30 pm Visalia Convention Center
303 E Acequia Ave., Visalia, CA 93291

Business Advisory Council

April 17, 2014 1:00 pm – 3:00 pm
Los Angeles County Metropolitan Transportation
Authority Metro Board Room
1 Gateway Plaza, Los Angeles, CA 90012

San Francisco Board of Supervisors Small Business Award Ceremony

In 2013 the San Francisco Small Business Commission will once again team up with the Mayor and the San Francisco Board of Supervisors to honor and recognize an exceptional small business from each of San Francisco's 11 districts and citywide. Small Business Week 2013 Recognition Ceremony Tuesday, May 14, 2013 3:30pm Special Order Board of Supervisors Chamber, Room 250 Tuesday May 14, 2013 3:30pm - 4:15pm

GUIDED BUSINESS PLAN - PART 2

1st reported in SBE: 3/06/14
Location: **Los Angeles, CA**
Bid Date: **6/05/14** 6:00PM
Description last reported in SBE: 03/06/14
Duration: 06:00PM-09:00PM
SBA Los Angeles, 3255 Wilshire Blvd # 1501,
Los Angeles, CA, 90010, (866)301-9989
sbdc.contract@pcrcorp.org

Business Advisory Council

June 19, 2014 1:00 pm – 3:00 pm
Caltrans
Manchester Center
Yosemite Room 145, 2901 E. Shields Suite 100
Fresno, CA 93726

Business Advisory Council

August 21, 2014 1:00 pm – 3:00 pm
Department of General Services
Executive Dining Room
707 Third St., West Sacramento, CA 95605

Commodities Bids

LOS ANGELES COUNTY

SOURCES SOUGHT-CARTO 3 ABLATION SYSTEM (

1st reported in SBE: 3/20/14
Location: **Long Beach, CA**
No Bid Date Specified
Ref#: VA26214Q0497
Description last reported in SBE: 03/20/14
Owner: Department of Veterans Af, Suite 600,
Long Beach, CA, 90815, RAFAEL RUIZ
SIC: 334510

SANTA CLARA COUNTY

HIGH POWER FIBER OPTIC LASER BANKS FOR N

1st reported in SBE: 3/06/14
Location: **Moffett Field, CA**
Date: **4/14/14**
Ref#: 4200502227
Description last reported in SBE: 03/06/14
Owner: National Aeronautics and, JA:M/S 241-1,
Moffett Field, CA, 94035-0001, Elizabeth A Baierl
SIC: 334413
Elizabeth.A.Baierl@nasa.gov

Access to Capital

SMALL & MINORITY BUSINESS

SBA Lender Awards for Fiscal Year 2013 (San Diego District)



Steve Stultz Receives SBA's 2013 Advocacy Award

Steve Stultz, Owner, Stultz Financial, Inc. receives the SBA's 2013 Advocacy Award for his Accomplishments & Sustained Commitment in helping Small Businesses Achieve Success. Award was accepted by Jim Ely, Stultz Financial, Inc.

Left to right - **Ruben Garcia**, SBA District Director, San Diego, **Jim Ely**, Stultz Financial and **Donna J. Davis**, SBA Regional Administrator for Region IX.

SPECIAL AWARDS

Advocacy Award for his Accomplishments & Sustained Commitment in helping Small Businesses Achieve Success.

The San Diego District Office Advocacy Award honors an individual or organization that has made a significant contribution to the San Diego small business community.

Mr. Steve Stultz, Owner, Stultz Financial, Inc. Steve is a founding member of the National Association of Government Guaranteed Lenders (NAGGL) and former past chairman. He is also a current board member of CDC Small Business Finance and a member of the National Association of Development Companies (NADCO.) Additionally, he generously donates his time and efforts to planning NAGGL events. His commitment and involvement with the SBA, CDC and the banking community spans 38 years.

In previous years he received the SBA's National Financial Services Advocate Award and the NAGGL Distinguished Services Award.

He is also an annual participant of the Multiple Sclerosis Bike-a-thon for charity.

Appreciation Award for his Support of the San Diego District Office and Its Lending Community

Mr. Robert Lopez, Director of Lending, Accion San Diego

Robert has been a tireless supporter of the SBA San Diego district office and the micro-lending community. We can always count on Robert's assistance when planning SBA events and Accion San

Diego is always well represented at SBA outreach functions. In addition, Robert's team conducts many events on Saturdays to meet the needs of the working public. His enthusiasm and support of "the difficult to bank" gives hope for a "new start" to many small businesses.

Special Achievement Award for their Outstanding Achievement in Supporting the Small Business Community

Vibra Bank became an SBA participating lender in January of 2008 and achieved their Preferred Lender Program (PLP) status in September of 2013. This is a tremendous accomplishment for a small bank, with only five years as an SBA lender.

In 2013, Vibra Bank approved a total of 28 high quality loans totaling \$11,209,700, which exceeds both the number of loans and the loan dollar volume of many of their much larger competitors. In addition, they've made thirteen loans to women-owned small businesses and have worked with the local community in underserved markets. They are also currently working on some interesting projects in the trans-border area.

Congratulations to all of our special award winners. We look forward to your continued support of the small business community.

Visit link to see all the awardees:
www.sba.gov/about-offices-content/2/3101/resources/809261

Source: U.S. Small Business Administration



Appreciation Award

for his Support of the San Diego District Office and Its Small Business Lending Community.

Robert Lopez, Director of Lending, Accion San Diego



Special Achievement Award - Vibra Bank

for Outstanding Achievement in Supporting the Small Business Community and #1 Lending Partner Among Small Size Banks for largest number & dollar volume of 7(a) loans

Award accepted by: Rob Pederson, SVP, Small Business Administration Manager, Vibra Bank

Access to Capital

SMALL & MINORITY BUSINESS

The Tanzania Trade Mission: Bay Area Black Chambers of Commerce travel to Africa

Follow the business meetings of Fred Jordan, President, San Francisco African American Chamber of Commerce and Carl Davis Jr., President, Silicon Valley Black Chamber as they work to create new business opportunities for African Americans in the USA with Tanzania, an East African country in our Motherland.

Tanzania is one of the most resource rich countries in Africa, and is attracting interest for its myriad of trade and investment opportunities in a business friendly environment. Meetings are planned with the President of Tanzania, the former President of Tanzania and the Minister of Communication, Science and Technology along with other investors and business owners.

Carl & Fred plan to relax on the exotic island of Zanzibar for a few days after their meetings. Check this page every day for NEW photos of Carl & Fred and the Trade Mission. [view itinerary]

2014 African Trade Mission organized by Globetrend Consulting Group in collaboration with The Honorable Mayor Osby Davis of Vallejo, California, the San Francisco African American Chamber of Commerce, The Silicon Valley Black Chamber of Commerce and the Tanzania Chamber of Commerce and Industry (North America).

Link: <http://theregistrybayarea.com/the-tanzania-trade-mission/>

Source: 2014 theREGISTRY Bay Area,



Tanzania President Jakaya Kikwete & Fred Jordan, SF African American Chamber of Commerce President



President Kikwete & Carl Davis Jr, Silicon Valley Black Chamber President



Osby Davis, President Kikwete & one of his top officials



Mayor Osby Davis, Tanzania President Jakaya Kikwete & Edem of Globetrend Consulting



Carl Davis, Dar es Salaam mayor & Fred Jordan



Feb 25- Carl & real estate investor, Al-Junaid Hasham 5th generation Bagamoyoian

San Francisco African American Chamber of Commerce

The San Francisco African American Chamber of Commerce (SFAACC) is one of California's most influential minority business organizations, representing and promoting African American business owners in San Francisco. Through advocacy and economic development, SFAACC is creating a firm economic base that supports the self-determination and survival of African American businesses. SFAACC is a non-profit 501(c)6 corporation.

Silicon Valley Black Chamber of Commerce

History The Silicon Valley/Santa Clara County Black Chamber was incorporated as a 501(c)6, in 1988 by founding president and local business person Mr. Ron McPherson. Ron McPherson served as its president for ten years. In 2000, the Chamber created a 501(c)3, The Silicon Valley Center for Entrepreneurial Development to act as a foundation for its educational projects and its Incubator Program.

SBA Lender Awards for Fiscal Year 2013

Continued from page 14



JP Morgan Chase Bank
#1 Third Party 504 Lending Partner for largest number of 504 loans

Award accepted by: Ray Weamer, VP, Chase Business Banking



Wells Fargo Bank
#1 Lending Partner Among Large Size Banks for largest dollar volume of 7(a) loans and #1 Third Party 504 Lending Partner for largest dollar volume of 504 loans

Award accepted by: Steve Doss, VP Regional Sales Manager, Wells Fargo Bank



Seacoast Commerce Bank
#1 Lending Partner Among Medium Size Banks for largest number & dollar volume of 7(a) loans

Award accepted by: Dave Bartram, Executive VP/SBA Division Manager, Seacoast Commerce Bank



U.S. Bank, National Association
#1 Lending Partner Among Large Size Banks for largest number of 7(a) loans

Award accepted by: Catherine Jooyan, Regional Sales Manager - SBA Department, U.S. Bank, National Association



CDC Small Business Finance #1 CDC Lending Partner for largest number & dollar volume of 504 loans

Award accepted by: Mike Owen, Executive VP Credit, CDC Small Business Finance

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